

Sri Lanka Black Pepper White Pepper Dryer And Drying Machine With 300KGH Capacity

Sri Lanka Black Pepper White Pepper Dryer And Drying Machine With 300KGH Capacity by Shandong Loyal Industrial Co.,Ltd. , we provide latest information about the products regularly.

As a professional Black Pepper White Pepper Dryer And Drying Machine manufacturer, our black pepper white pepper dryer and drying machine are getting more and more popular on website. On September 20, Erwin, a Sri Lankan customer, learned about the black pepper white pepper dryer and drying machine through our website and sent me an inquiry. I promptly responded to Erwin's inquiry via the website. After a few replies, we added WhatsApp so we could communicate further.

We first determined the product pictures - the Sri Lankan customer wanted dry black pepper white pepper. At the same time I also sent our sample pictures to the customer.

The Sri Lankan customer Erwin is an engineer and wants to know how our drying machines work. Then explain to the Sri Lankan customer how our drying machines work.

Working Principle Of Sri Lanka Black Pepper White Pepper Dryer And Drying Machine With 300KGH Capacity	
1	Black pepper white pepper dryer and drying machine takes advantage of the reversed Carnot principle from around and sending the heat to the materials which will be dried.
2	This kind of dryer is mainly composed of heat pump dryer and drying chamber. This dryer will have a touch screen controller, and the temperature can be adjusted. It has low electric consumption.

After that, i give some explanations to the Sri Lankan customer regarding the drying material.

Powdered foods are edible powders that are made from raw food materials after processing such as grinding and dehydration. For example, sesame powder made from sesame seeds, milk powder made from milk, fruit and vegetable powder made from fresh fruits and vegetables, coffee powder made from coffee beans, flour made from wheat, and so on. We can use various types of powdered foods in various ways in daily life.

Applications of Sri Lanka Black Pepper White Pepper Dryer And Drying Machine With 300KGH Capacity		
1	Part of a main meal or snack	Such as whole grain powder, fruit and vegetable powder, milk powder, lotus root powder, etc. are often used as breakfast.
2	Food flavoring	Like pepper, allspice, chili powder, flour, starch, etc. are often used as food flavoring. Powders like ground coffee, cocoa, matcha, and cinnamon are common in pastries and baked goods.

And then i send the technical parameters of the drying machine to Erwin.

Technical Parameters Of Sri Lanka Black Pepper White Pepper Dryer And Drying Machine W			
Model of continuous belt dryer	LY4-6	LY4-8	
Overall Dimension (mm)	16000*8000*3200	18000*8000*3200	
Effective Drying Area(m3)	39	53	
Drying Cycle(H)	1-15h	1-15h	
Power(KW)	18-33	33-44	
Controller	PLC	PLC	
Operating temperature(?)	40-85	40-85	

Erwin said that he needed to negotiate with his boss and technical team to ask what after-sales service we can provide. And then i send our terms of after-sales service.

Our service Of Sri Lanka Black Pepper White Pepper Dryer And Drying Machine With 30	
High-Quality After-Sales Service	Engineer Services For Oversea
1.The distribution map requested by the buyer will be provided.	1.Provide free consultation service b sale.
2.Process operation manual will be provided after delivery.	2.Free project planning and design s
3.Provide 1 year complete warranty and lifetime maintenance services.	3.Free debugging of equipment until
4.Free fragile spare parts will be sent out with the packing box.	4.Free equipment maintenance and training.
5.The first installation can be completed by the equipped engineer.	5.Provide free new production proce

Afterwards, I also discussed with Sri Lankan customer about payment methods, shipping costs, installation and commissioning, etc. After a month of negotiation, the customer finally decided to purchase our black pepper white pepper dryer and drying machine , which will be shipped to Sri Lanka.